

**CLEAN DEVELOPMENT MECHANISM**

**OPORTUNITIES FOR SUSTAINABLE BASED BUSINESS**

**SOCIO ENVIRONMENTAL BUSINESS**

**Project Finance Workshop**

**Buenos Aires**

**November 3<sup>rd</sup>, 2005**



**BANCO REAL**

ABN AMRO



- *Clean Development Mechanism (CDM) – managerial option*
- *Incorporation of sustainable values on the strategic program/philosophy of the company.*
- *Internalization of social and environmental additionality/assets.*
- *Redefinition of pricing policies and positioning under specific market share points of view.*

# CARBON CREDITS

- What we do actually:**
- Preliminary technical support
    - Verification of project's possibilities
    - Indication of a consultants short list for PDD conception
  - CDM project financing
    - finance PDD costs
    - finance project installations integrated with an ERPA
    - finance validation and verification procedures
  - Trading
    - previous sale
    - anticipations (in Brazil or abroad)
    - guarantees (performance bonds)
    - carbon trade itself (by to sell)
  - Exchange contracts  
(1<sup>st</sup> was as services export)
  - Able to accept CERs as guarantee for an operation



**THANK YOU VERY MUCH!**



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