About Gas Valorisation Routes

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GGFR
Amsterdam Conference
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Presentation's topics

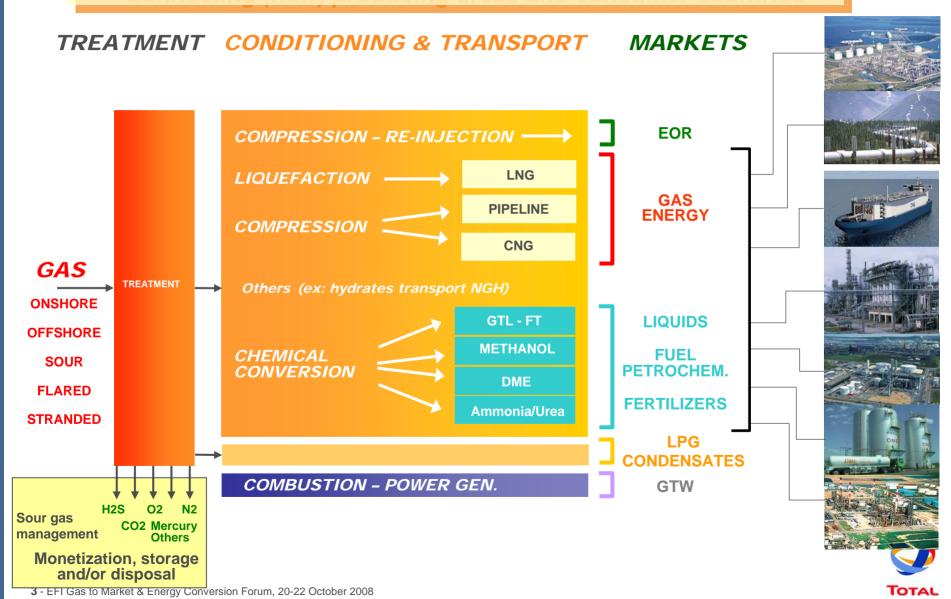
Share Total's view about gas utilisation

- ▶ Technologies description, including on site
- Reserves vs Products vs Markets
- Technologies comparison
- Conclusions



Gas utilization & monetization routes

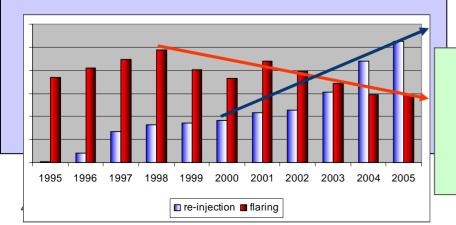
Connecting (new) producing areas and consumer countries

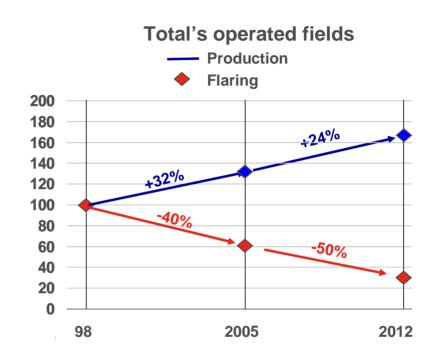


Gas re-injection context for Total

▶ Total commitment:

- No continuous flaring on new development (implemented since 2000)
- Flaring Reduction on existing fields
- Target: -50% 2005 20012
- ▶ Re-injection is part of long term asset management:
 - Temporary storage before blow down
 - Pressure maintenance
 - EOR
 - Ready for emerging gas value chains



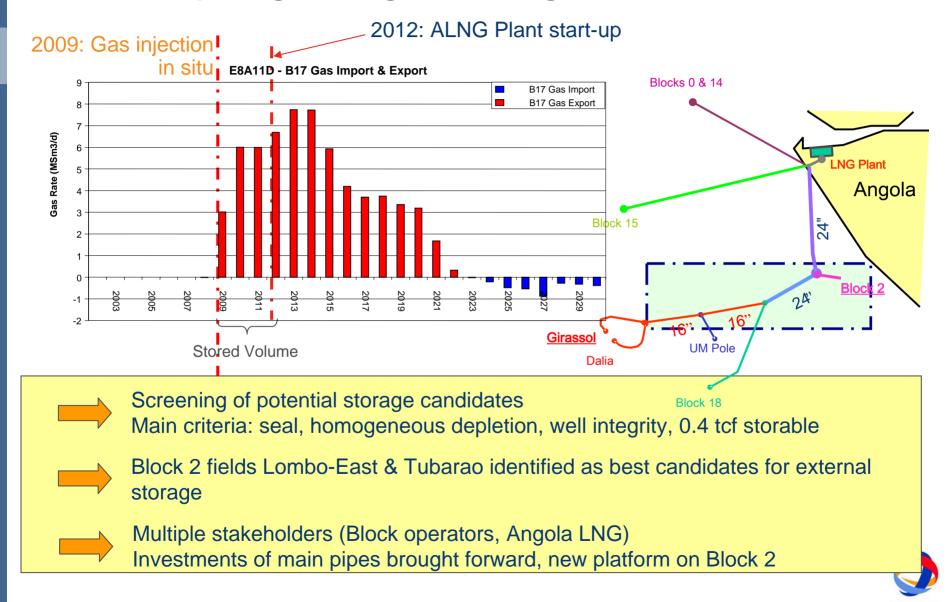


A steady decreasing flaring trend is observed since late '90s.

As from 2004, amount of re-injected gas is significantly higher than flared gas.



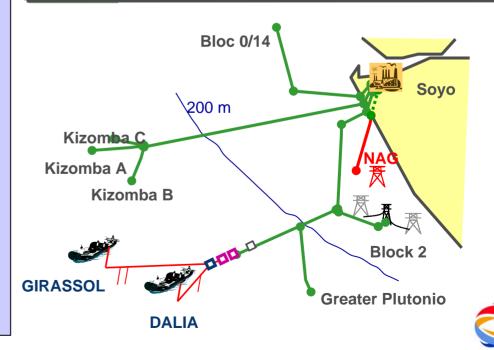
Block 17 – Gas External Storage: second step of global gas management



Angola LNG mindset: third step of global gas management from a gas flaring concern to a gas valorization scheme

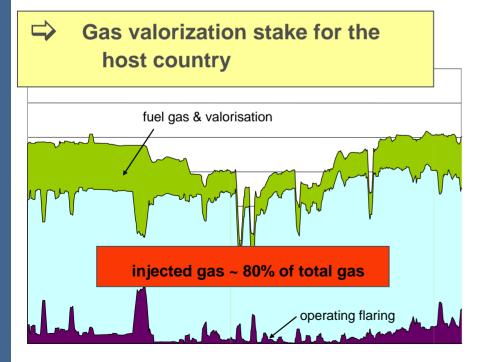
- Common Goal : ensure sustainable oil developments & address gas flaring concerns through a gas valorization scheme
- Strong Commitment & Alignment of all Stakeholders : partnership Sonangol Oil companies
- Pooling of gas resources
- Legal & Commercial Framework suiting the project characteristics
- Strong partners to overcome commercial and technical challenges
- Start-up : 2012





Gas injection for pressure maintenance

- Liquid production increase:
 - Oil recovery (pressure maintenance)
 - C3/C4 recovery in gas before re-injection
- No continuous flaring
- The future: blowdown of the field





FID: December 1992

First oil: June 1996

Gas injection @ 420 bars since first oil

Cumulative gas injected:

- > 30 Gm3 (10 years)
- > 71 MTCO2eq



Gas Transport routes:

BY LIQUEFACTION: LNG

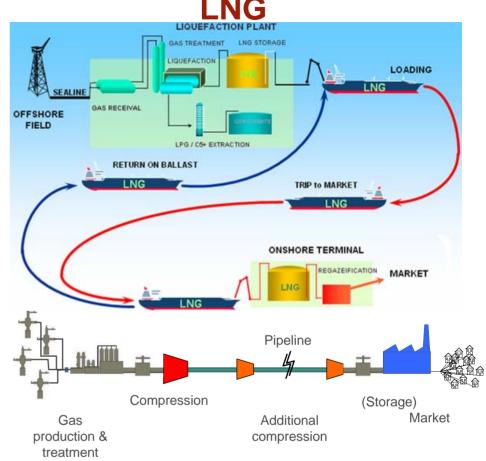
Transport @ atmospheric pressure and T=-160°C

Regasification

Mature technology → large single train capacity

BY COMPRESSION: PIPELINE

Standard technology, but international gas pipelines require huge investments and political backing



BY COMPRESSION (& REFREGERATION): CNG

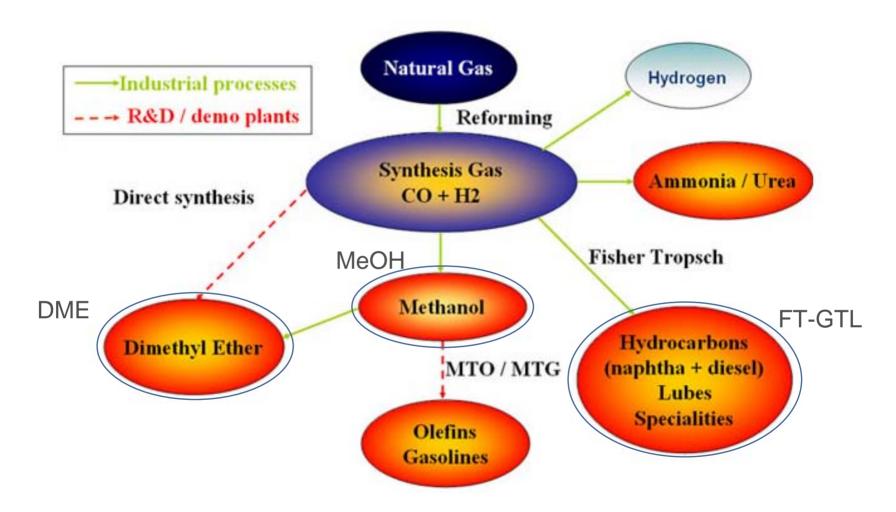
Transport in dense phase @ 120-250 bar

and T=-30°C + 20°C

on-shore trucks, off-shore boats



Chemical conversions routes:

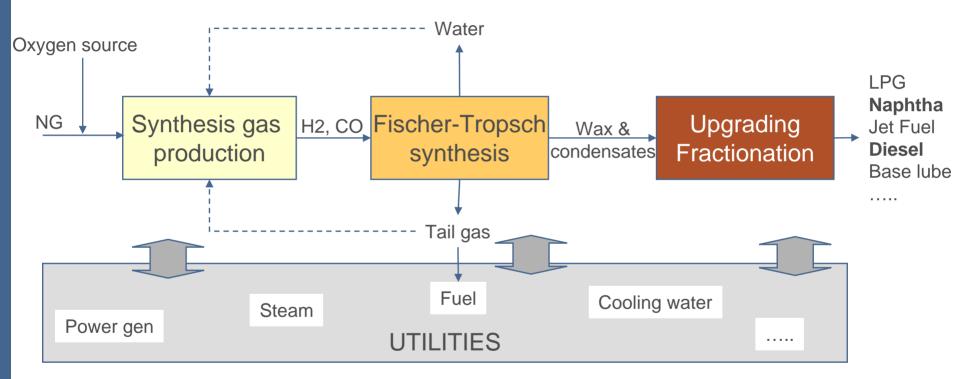


Syngas generation: common step towards products diversification



Fischer-Tropsch Gas to Liquids process:

Production of liquid hydrocarbons from Natural Gas in 3 steps:

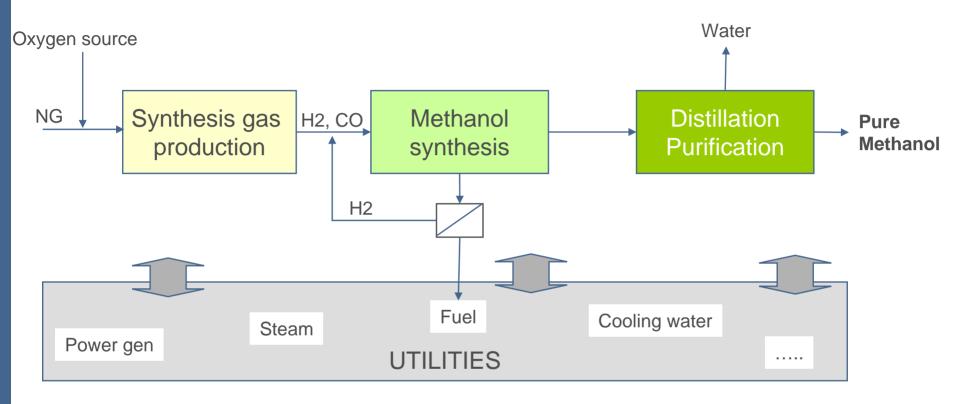


Markets:

- Liquid fuels: Premium Diesel, Jet fuel (added value)
- Petrochemical feedstock: Naphtha
- Specialties



Methanol process:



Main chemical markets:

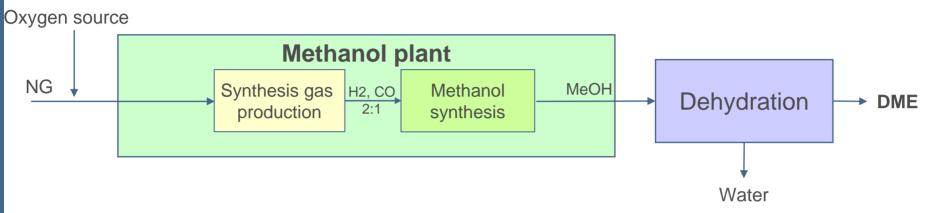
- -Formaldehyde,
- Acetic Acid
- MTBE (banned component, decreasing consumption)

New applications: Biodiesel, Olefins



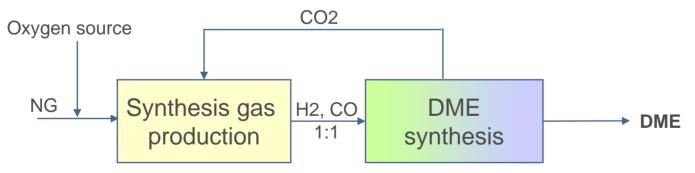
Di-Methyl Ether process: two routes

Indirect process: Industrial (small scale plants)



Direct process:

Demo plant Kushiro (Japan) - 100 t/d

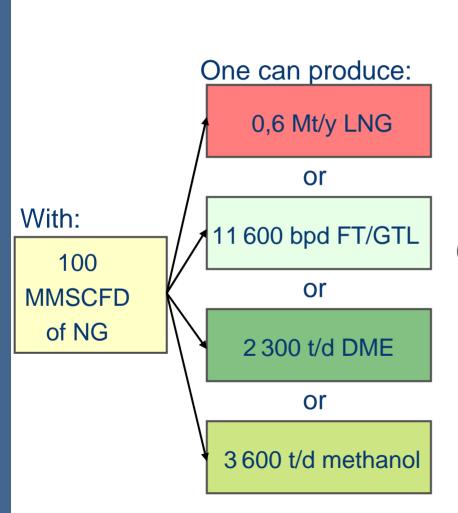


Current market: aerosol propellant

Great potential as: LPG alternative (DME/LPG blend), Transportation fuel (diesel LPG), chemical feedstock (to olefins), Power generation



Production & reserves: order of magnitude



Maximum capacity:

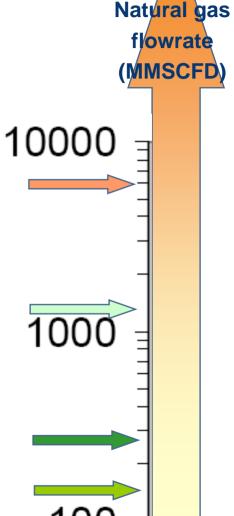
(in operation or under construction)

RasGas (Qatar): 36 Mt/y

Shell « Pearl » (Qatar): 140 000 b/d

DME:* 6000 t/d

Methanex/BP (Trinidad): 5000 t/d

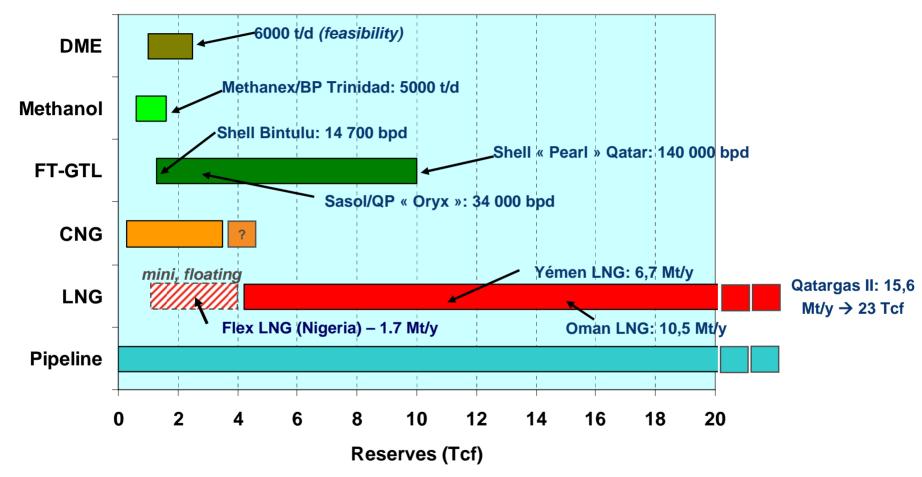


MMSCFD = Millions of Standard Cubic Feet per day

* Feasibility study only

Reserves* vs Products

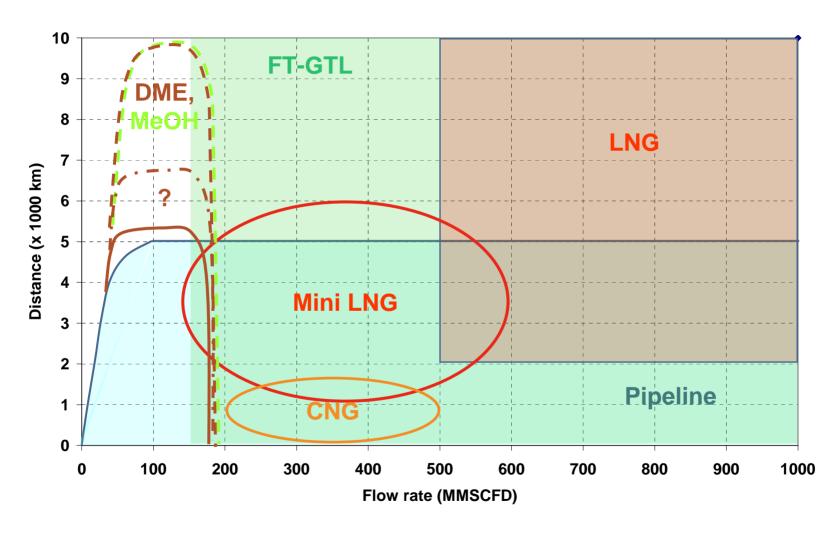
Natural Gas reserves



^{* 25} years production



Distance to markets





Maturity

| Paper study | Pilot unit (lab) | FEED | Demo unit | Industrial units | Standard technologies |
|-----------------|---------------------|--------------------|--------------|---------------------|-----------------------------|
| Floating LNG | | Floating (mini)LNG | DME | FT-GTL MeOH | Onshore/offshore pipelines, |
| Floating GTL | | CNG | (direct) | DME (indirect) | LNG, onshore mini LNG |

On-goings / next steps:

- LNG: Mini, Floating
- CNG: ready for off-shore applications
- FT-GTL: breakthrough technologies, compact units
- DME: Nigata (Japan) first industrial plant (MeOH feedstock, 80,000 to 100,000 tpa) to fuel market in Japan



Technologies comparison

| | LNG | CNG | FT-GTL | Methanol | DME |
|---|--|-------------------------------|-----------------------|--------------------------|------------------|
| Maturity | Standard technology | | Few industrial units | Several industrial units | |
| Efficiency | ~ 80-85% (ex:10,000 km + regas) | ~ 90% (ex:1700km) f(distance) | ~ 55-60%* | ~ 65%* | ~ 62%* |
| CO ₂ emissions (kt/Mboe inlet) | ~ 50 (ex:10,000 km + regas) | ~ 30 (ex:1700km) f(distance) | | 70* | 77* |
| Markets | 150 Mt/y (Regasification) | Regional | 1100 Mt/y (Diesel) | 40 Mt/y | Great potential |
| CAPEX | First train, added trains | Leasing/service contract | | | |
| OPEX (incl. CO ₂) | | OPEX = Transport f(distance, | | | |
| Transport | f(distance) | capacity, gas composition) | | | |
| Prices (relative) | Gas market | | Premium diesel | ? | [LPG, +20% LPG] |

* Transport excluded

Natural gas Net-back value



Conclusions:

- On site use is always considered (energy needs, reservoir pressure maintenance, EOR, storage).
- When there is no local market or existing pipeline system, LNG remains the preferred monetization option ⇒ effort to improve its efficiency and profitability at smaller capacities (mini-LNG, Floating-LNG)
- ▶ CNG represents a viable niche for small capacities and short transport distances (provided regional markets)
- ▶ Gas conversion technologies produce added value products, especially in a high oil price scenario, but different challenges still to be tackled:
 - FT-GTL: high investment costs, efficiencies & CO₂ management
 - Methanol: relative price fluctuations, single large plant impact on world scale production
 - DME: new market ⇒ commitment in future development
- Methanol and DME ⇒ feedstocks for (poly)olefins production
 - MTO demonstration plant in Feluy



TOTAL, a major LNG player

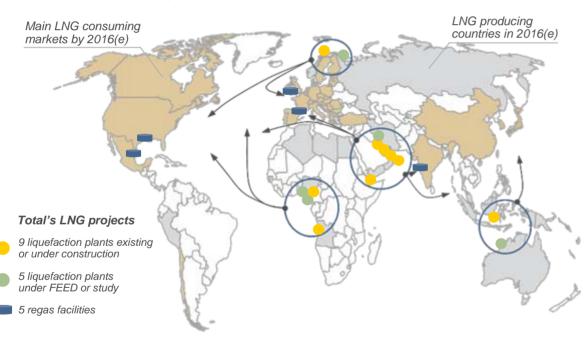
Yemen LNG (39.6%)

- Capacity: 6.7 Mt/yStart-up early 2009(e)
- > US, Asia*

- Qatargas II TrB (16.7%)
- Capacity: 7.8 Mt/yStart-up 2009(e)
- > Europe, US*
- Angola LNG (13.6%)
- > Capacity: 5.2 Mt/y
- > Start-up 2012(e) > US*
 - *
- NLNG T7 (15%)
- Capacity: 8.5 Mt/yFID 2009(e)
- > US*
- Brass LNG (17%)
- Capacity : 10 Mt/yFID 2009(e)
- > Europe, US*

- Shtokman (25%)
- > Capacity : 7.5 Mt/y
- > FID 2009(e) > Europe, US

- Ichthys LNG (24%)
- > Capacity: 8.4 Mt/y
- > FID 2010(e)
- > Asia



Total's LNG sales** Mt/y 20 15 10 5 2004 2007 2010(e) 2013(e) 2016(e) 5 6 8 10 13-14 projects

Close to 20% of Total's production by the middle of the next decade

- * base case destinations
- ** Group share of LNG sales by affiliates and participations, including FAS69 production equivalent on Bontang sales and excluding trading

